Grande Prairie Power Centre Grande Prairie, Alberta Demographic and Market Profile

Prepared for:
Kovac Development Corporation

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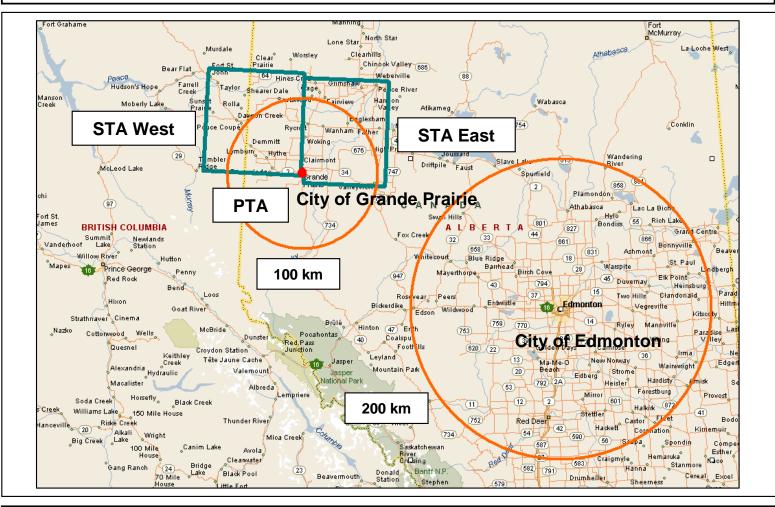
Regional and Site Context





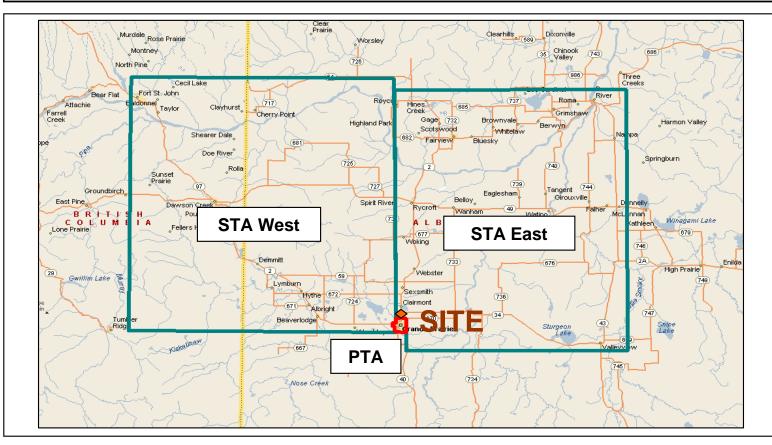


Regional Map 1: Trade Area Coverage





Regional Map 2: Trade Area Coverage



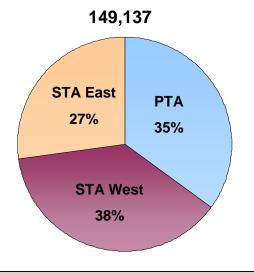


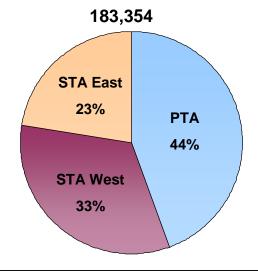
Trade Area Population Summary

	2001	2006	2008	2009	2010	2015	2020
	Actual		Projected				
Primary Trade Area							
TOTAL	36,983	47,076	52,099	54,600	57,221	68,814	81,729
STA West							
TOTAL	54,873	55,975	56,469	56,729	56,998	58,489	60,232
STA East							
TOTAL	40,574	40,543	40,569	40,608	40,650	40,917	41,393
OVERALL TOTAL	132,430	143,594	149,137	151,937	154,870	168,220	183,354

Projected 2008 Population Summary

Projected 2020 Population Summary







Trade Area Population by Communities

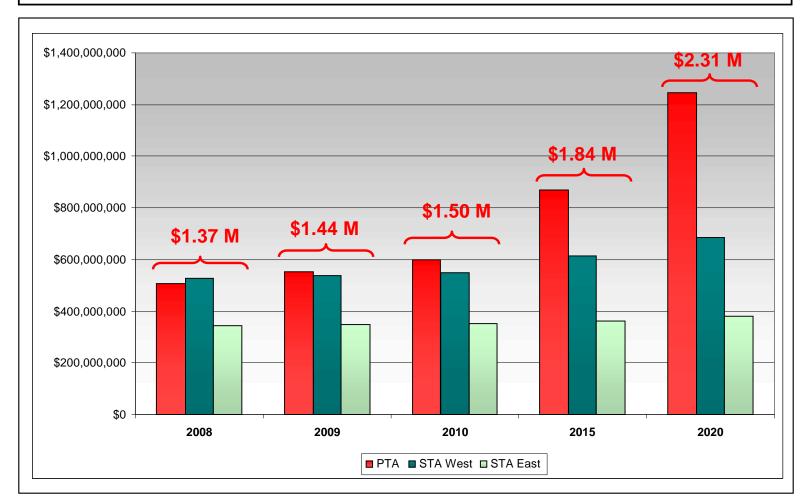
	2001 Actual	2006	Average Annual Growth Rate %	2008	2009	2010	2015	2020
Primary Trade Area								
City of Grande Prairie (1)	36,983	47,076	4.9%	52,099	54,600	57,221	68,814	81,729
TOTAL	36,983	47,076		52,099	54,600	57,221	68,814	81,729
Secondary Trade Area								
STA West								
Urban Communities								
Beaverlodge, Alberta	2,110	2,264	1.4%	2,327	2,359	2,391	2,561	2,742
Dawson Creek, British Columbia	10,754	10,994	0.4%	11,089	11,138	11,186	11,430	11,680
Fort St. John, British Columbia	16,051	17,702	2.0%	18,407	18,770	19,140	21,104	23,269
Wembley, Alberta	1,497	1,443	-0.7%	1,420	1,409	1,397	1,342	1,289
Sub-Total	30,412	32,403		33,243	33,675	34,114	36,437	38,981
Rural Communities	24,461	23,572	-0.7%	23,226	23,054	22,884	22,052	21,251
TOTAL	54,873	55,975		56,469	56,729	56,998	58,489	60,232
STA East								
Urban Communities								
Fairview, Alberta	3,155	3,297	0.9%	3,354	3,382	3,411	3,560	3,715
Falher, Alberta	1,109	941	-3.2%	900	900	900	900	900
Grimshaw, Alberta	2,435	2,537	0.8%	2,577	2,597	2,618	2,722	2,831
Peace River, Alberta	6,240	6,315	0.2%	6,343	6,357	6,372	6,443	6,516
Sexsmith, Alberta	1,653	1,959	3.5%	2,095	2,166	2,240	2,649	3,134
Valleyview, Alberta	1,856	1,725	-1.5%	1,673	1,648	1,623	1,504	1,500
Sub-Total	16,448	16,774		16,942	17,051	17,163	17,778	18,596
Rural Communities	24,126	23,769	-0.3%	23,628	23,557	23,487	23,140	22,797
TOTAL	40,574	40,543		40,569	40,608	40,650	40,917	41,393
TOTAL TRADE AREA	132,430	143,594		149,137	151,937	154,870	168,220	183,354
(1) Utilized growth rates as projected by the Ci	ty of Grand Prairie	e: 5.2% grow	th for the next 2 years, 4.8	% for following 3	3 years, and 3	.5% thereafter.		

Trade Area Income Projections

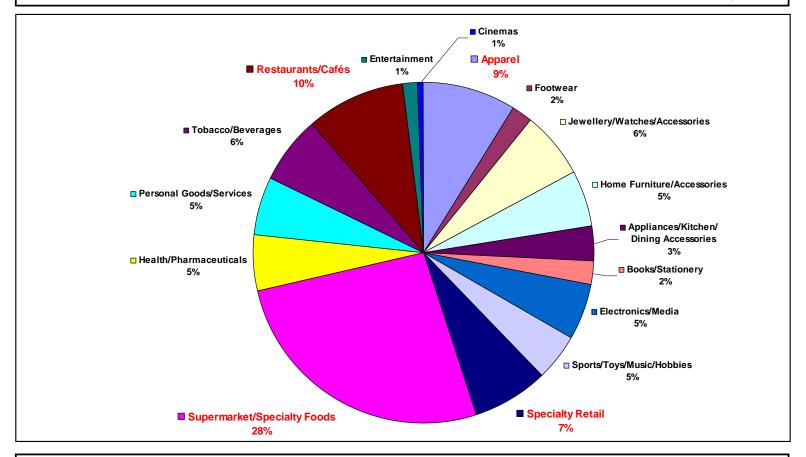
	2005 Actual	% Growth per Annum	2008 Projected	2009	2010	2015	2020
Primary Trade Area	\$78,357	3.8%	\$87,633	\$90,964	\$94,420	\$113,776	\$137,100
STA West	\$63,909	1.7%	\$67,224	\$68,367	\$69,529	\$75,643	\$82,296
STA East	\$66,283	0.6%	\$67,483	\$67,888	\$68,295	\$70,369	\$72,506
Alberta	\$76,068	3.5%	\$84,338	\$87,290	\$90,345	\$107,301	\$127,441
Canada	\$66,231	3.0%	\$72,372	\$74,544	\$76,780	\$89,009	\$103,186



Market Expenditure Potential by Trade Area



2008 Market Expenditure Potential by Category





PTA Market Expenditure Potential

			-		-					•••
RETAIL/LEISURE CATEGORIES	20	800	20	009	20)10	20)15	2	020
COMPARISON	% of Total	C\$								
Apparel	8.9%	\$45,366,245	8.9%	\$49,350,490	8.9%	\$53,684,647	8.9%	\$77,796,409	8.9%	\$111,339,193
Footwear	2.1%	\$10,695,618	2.1%	\$11,634,950	2.1%	\$12,656,778	2.1%	\$18,341,405	2.1%	\$26,249,505
Jewellery/Watches/Accessories	6.4%	\$32,647,673	6.4%	\$35,514,922	6.4%	\$38,633,984	6.4%	\$55,985,937	6.4%	\$80,124,894
Home Furniture/Accessories	5.4%	\$27,159,659	5.4%	\$29,544,929	5.4%	\$32,139,683	5.4%	\$46,574,804	5.4%	\$66,656,046
Appliances/Kitchen/Dining Access.	3.0%	\$15,162,140	3.0%	\$16,493,740	3.0%	\$17,942,286	3.0%	\$26,000,831	3.0%	\$37,211,377
Books/Stationery	2.4%	\$12,177,782	2.4%	\$13,247,284	2.4%	\$14,410,713	2.4%	\$20,883,098	2.4%	\$29,887,077
Electronics/Media	5.3%	\$26,719,016	5.3%	\$29,065,586	5.3%	\$31,618,242	5.3%	\$45,819,165	5.3%	\$65,574,606
Sports/Toys/Music/Hobbies	4.8%	\$24,175,301	4.8%	\$26,298,473	4.8%	\$28,608,110	4.8%	\$41,457,071	4.8%	\$59,331,746
Specialty Retail	6.6%	\$33,328,667	6.6%	\$36,255,724	6.6%	\$39,439,847	6.6%	\$57,153,742	6.6%	\$81,796,210
Sub-total	44.8%	\$227,432,100	44.8%	\$247,406,097	44.8%	\$269,134,290	44.8%	\$390,012,461	44.8%	\$558,170,654
CONVENIENCE										
Supermarket/Specialty Foods	26.0%	\$132,152,972	26.0%	\$143,759,175	26.0%	\$156,384,680	26.0%	\$226,622,829	26.0%	\$324,333,772
Health/Pharmaceuticals	4.9%	\$24,756,149	4.9%	\$26,930,333	4.9%	\$29,295,463	4.9%	\$42,453,140	4.9%	\$60,757,281
Personal Goods/Services	5.5%	\$28,121,063	5.5%	\$30,590,767	5.5%	\$33,277,371	5.5%	\$48,223,469	5.5%	\$69,015,553
Tobacco/Beverages	6.1%	\$31,125,450	6.1%	\$33,859,011	6.1%	\$36,832,645	6.1%	\$53,375,550	6.1%	\$76,389,009
Sub-total	42.6%	\$216,155,634	42.6%	\$235,139,286	42.6%	\$255,790,159	42.6%	\$370,674,987	42.6%	\$530,495,615
LEISURE/ENTERTAINMENT										
Restaurants/Cafés	10.3%	\$52,456,598	10.3%	\$57,063,546	10.3%	\$62,075,095	10.3%	\$89,955,318	10.3%	\$128,740,550
Entertainment	1.6%	\$7,991,670	1.6%	\$8,693,530	1.6%	\$9,457,031	1.6%	\$13,704,533	1.6%	\$19,613,394
Cinemas	0.7%	\$3,344,884	0.7%	\$3,638,645	0.7%	\$3,958,206	0.7%	\$5,735,982	0.7%	\$8,209,115
Sub-total	12.6%	\$63,793,152	12.6%	\$69,395,722	12.6%	\$75,490,331	12.6%	\$109,395,833	12.6%	\$156,563,059
Total Area Retail & Leisure Expenditure	100.0%	\$507,380,886	100.0%	\$551,941,105	100.0%	\$600,414,781	100.0%	\$870,083,282	100.0%	\$1,245,229,328



STA West Market Expenditure Potential

RETAIL/LEISURE CATEGORIES	20	800	20	09	20)10	20	15	20	20
COMPARISON	% of Total	C\$								
Apparel	8.8%	\$46,217,497	8.8%	\$47,219,892	8.8%	\$48,250,792	8.8%	\$53,866,648	8.8%	\$60,349,582
Footwear	2.0%	\$10,773,754	2.0%	\$11,007,422	2.0%	\$11,247,735	2.0%	\$12,556,846	2.0%	\$14,068,082
Jewellery/Watches/Accessories	6.4%	\$33,751,406	6.4%	\$34,483,428	6.4%	\$35,236,267	6.4%	\$39,337,377	6.4%	\$44,071,690
Home Furniture/Accessories	5.0%	\$26,052,462	5.0%	\$26,617,505	5.0%	\$27,198,615	5.0%	\$30,364,232	5.0%	\$34,018,614
Appliances/Kitchen/Dining Access.	3.4%	\$17,781,461	3.4%	\$18,167,117	3.4%	\$18,563,739	3.4%	\$20,724,352	3.4%	\$23,218,560
Books/Stationery	2.3%	\$12,251,570	2.3%	\$12,517,289	2.3%	\$12,790,566	2.3%	\$14,279,245	2.3%	\$15,997,775
Electronics/Media	5.1%	\$26,982,056	5.1%	\$27,567,260	5.1%	\$28,169,106	5.1%	\$31,447,677	5.1%	\$35,232,453
Sports/Toys/Music/Hobbies	4.6%	\$24,002,589	4.6%	\$24,523,172	4.6%	\$25,058,560	4.6%	\$27,975,098	4.6%	\$31,341,944
Specialty Retail	7.3%	\$38,161,018	7.3%	\$38,988,678	7.3%	\$39,839,875	7.3%	\$44,476,794	7.3%	\$49,829,644
Sub-total	44.9%	\$235,973,813	44.9%	\$241,091,762	44.9%	\$246,355,254	44.9%	\$275,028,269	44.9%	\$308,128,343
CONVENIENCE										
Supermarket/Specialty Foods	26.7%	\$140,368,665	26.7%	\$143,413,069	26.7%	\$146,544,049	26.7%	\$163,600,149	26.7%	\$183,289,678
Health/Pharmaceuticals	5.3%	\$28,078,500	5.3%	\$28,687,484	5.3%	\$29,313,787	5.3%	\$32,725,586	5.3%	\$36,664,160
Personal Goods/Services	5.4%	\$28,269,186	5.4%	\$28,882,306	5.4%	\$29,512,862	5.4%	\$32,947,831	5.4%	\$36,913,153
Tobacco/Beverages	6.6%	\$34,800,178	6.6%	\$35,554,947	6.6%	\$36,331,179	6.6%	\$40,559,724	6.6%	\$45,441,150
Sub-total	44.0%	\$231,516,530	44.0%	\$236,537,807	44.0%	\$241,701,877	44.0%	\$269,833,290	44.0%	\$302,308,141
LEISURE/ENTERTAINMENT										
Restaurants/Cafés	9.4%	\$49,244,636	9.4%	\$50,312,685	9.4%	\$51,411,106	9.4%	\$57,394,788	9.4%	\$64,302,339
Entertainment	1.3%	\$6,626,335	1.3%	\$6,770,052	1.3%	\$6,917,855	1.3%	\$7,723,016	1.3%	\$8,652,493
Cinemas	0.5%	\$2,574,260	0.5%	\$2,630,092	0.5%	\$2,687,512	0.5%	\$3,000,308	0.5%	\$3,361,400
Sub-total	11.1%	\$58,445,231	11.1%	\$59,712,828	11.1%	\$61,016,473	11.1%	\$68,118,113	11.1%	\$76,316,232
Total Area Retail & Leisure Expenditure	100.0%	\$525,935,574	100.0%	\$537,342,397	100.0%	\$549,073,603	100.0%	\$612,979,671	100.0%	\$686,752,716



STA East Market Expenditure Potential

RETAIL/LEISURE CATEGORIES	20	800	20	009	20	010	20	15	20	20
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COMPARISON	% of Total	C\$								
Apparel	8.8%	\$30,430,645	8.8%	\$30,642,496	8.8%	\$30,858,449	8.8%	\$32,004,133	8.8%	\$33,359,114
Footwear	2.0%	\$6,996,721	2.0%	\$7,045,430	2.0%	\$7,095,083	2.0%	\$7,358,503	2.0%	\$7,670,045
Jewellery/Watches/Accessories	6.4%	\$22,197,497	6.4%	\$22,352,031	6.4%	\$22,509,557	6.4%	\$23,345,271	6.4%	\$24,333,656
Home Furniture/Accessories	5.0%	\$17,324,521	5.0%	\$17,445,130	5.0%	\$17,568,075	5.0%	\$18,220,326	5.0%	\$18,991,733
Appliances/Kitchen/Dining Access.	3.6%	\$12,626,099	3.6%	\$12,713,999	3.6%	\$12,803,601	3.6%	\$13,278,962	3.6%	\$13,841,162
Books/Stationery	2.3%	\$7,840,400	2.3%	\$7,894,983	2.3%	\$7,950,623	2.3%	\$8,245,807	2.3%	\$8,594,915
Electronics/Media	5.0%	\$17,455,437	5.0%	\$17,576,957	5.0%	\$17,700,831	5.0%	\$18,358,012	5.0%	\$19,135,247
Sports/Toys/Music/Hobbies	4.5%	\$15,637,162	4.5%	\$15,746,024	4.5%	\$15,856,995	4.5%	\$16,445,719	4.5%	\$17,141,992
Specialty Retail	7.6%	\$26,328,617	7.6%	\$26,511,911	7.6%	\$26,698,754	7.6%	\$27,690,001	7.6%	\$28,862,331
Sub-total	45.3%	\$156,837,098	45.3%	\$157,928,963	45.3%	\$159,041,968	45.3%	\$164,946,733	45.3%	\$171,930,197
CONVENIENCE										
Supermarket/Specialty Foods	27.0%	\$93,473,863	27.0%	\$94,124,607	27.0%	\$94,787,951	27.0%	\$98,307,152	27.0%	\$102,469,249
Health/Pharmaceuticals	5.5%	\$19,113,703	5.5%	\$19,246,768	5.5%	\$19,382,410	5.5%	\$20,102,023	5.5%	\$20,953,096
Personal Goods/Services	5.3%	\$18,211,839	5.3%	\$18,338,626	5.3%	\$18,467,867	5.3%	\$19,153,525	5.3%	\$19,964,441
Tobacco/Beverages	6.7%	\$23,084,815	6.7%	\$23,245,526	6.7%	\$23,409,349	6.7%	\$24,278,470	6.7%	\$25,306,365
Sub-total	44.4%	\$153,884,220	44.4%	\$154,955,528	44.4%	\$156,047,577	44.4%	\$161,841,170	44.4%	\$168,693,151
LEISURE/ENTERTAINMENT										
Restaurants/Cafés	8.7%	\$30,299,729	8.7%	\$30,510,669	8.7%	\$30,725,693	8.7%	\$31,866,448	8.7%	\$33,215,600
Entertainment	1.1%	\$3,854,742	1.1%	\$3,881,578		\$3,908,934	1.1%	\$4,054,061	1.1%	\$4,225,700
Cinemas	0.4%	\$1,483,712	0.4%	\$1,494,041	0.4%	\$1,504,571	0.4%	\$1,560,431	0.4%	\$1,626,496
Sub-total	10.3%	\$35,638,183	10.3%	\$35,886,288	10.3%	\$36,139,197	10.3%	\$37,480,940	10.3%	\$39,067,797
Total Area Retail & Leisure Expenditure	100.0%	\$346,359,502	100.0%	\$348,770,779	100.0%	\$351,228,742	100.0%	\$364,268,843	100.0%	\$379,691,145



Total Market Expenditure Profile - 2008

				Total	
	PTA	STA West	STA East	Trade Area	%
COMPARISON					
Apparel	\$45,366,245	\$46,217,497	\$30,430,645	\$122,014,386	8.8%
Footwear	\$10,695,618	\$10,773,754	\$6,996,721	\$28,466,093	2.1%
Jewellery/Watches/Accessories	\$32,647,673	\$33,751,406	\$22,197,497	\$88,596,576	6.4%
Home Furniture/Accessories	\$27,159,659	\$26,052,462	\$17,324,521	\$70,536,642	5.1%
Appliances/Kitchen/Dining Accessories	\$15,162,140	\$17,781,461	\$12,626,099	\$45,569,700	3.3%
Books/Stationery	\$12,177,782	\$12,251,570	\$7,840,400	\$32,269,752	2.3%
Electronics/Media	\$26,719,016	\$26,982,056	\$17,455,437	\$71,156,508	5.2%
Sports/Toys/Music/Hobbies	\$24,175,301	\$24,002,589	\$15,637,162	\$63,815,052	4.6%
Specialty Retail	\$33,328,667	\$38,161,018	\$26,328,617	\$97,818,302	7.1%
Sub-total	\$227,432,100	\$235,973,813	\$156,837,098	\$620,243,011	45.0%
CONVENIENCE					
Supermarket/Specialty Foods	\$132,152,972	\$140,368,665	\$93,473,863	\$365,995,500	26.5%
Health/Pharmaceuticals	\$24,756,149	\$28,078,500	\$19,113,703	\$71,948,353	5.2%
Personal Goods/Services	\$28,121,063	\$28,269,186	\$18,211,839	\$74,602,088	5.4%
Tobacco/Beverages	\$31,125,450	\$34,800,178	\$23,084,815	\$89,010,443	6.5%
Sub-total	\$216,155,634	\$231,516,530	\$153,884,220	\$601,556,384	43.6%
LEISURE/ENTERTAINMENT					
Restaurants/Cafés	\$52,456,598	\$49,244,636	\$30,299,729	\$132,000,963	9.6%
Entertainment	\$7,991,670	\$6,626,335	\$3,854,742	\$18,472,747	1.3%
Cinemas	\$3,344,884	\$2,574,260	\$1,483,712	\$7,402,856	0.5%
Sub-total	\$63,793,152	\$58,445,231	\$35,638,183	\$157,876,566	11.4%
Total Area Retail & Leisure Expenditure	\$507,380,886	\$525,935,574	\$346,359,502	\$1,379,675,962	100.0%
% of region to total trade area	36.8%	38.1%	25.1%	100.0%	



Total Market Expenditure Profile - 2009

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	PTA	STA West	STA East	Total	0/
COMPARISON	PIA	STA West	STA East	Trade Area	%
	£40.250.400	¢47.040.000	600 040 400	¢407.040.077	0.00/
Apparel	\$49,350,490	\$47,219,892	\$30,642,496		8.8%
Footwear	\$11,634,950	\$11,007,422	\$7,045,430		2.1%
Jewellery/Watches/Accessories	\$35,514,922	\$34,483,428	\$22,352,031		6.4%
Home Furniture/Accessories	\$29,544,929	\$26,617,505	\$17,445,130	. , ,	5.1%
Appliances/Kitchen/Dining Accessories	\$16,493,740	\$18,167,117	\$12,713,999		3.3%
Books/Stationery	\$13,247,284	\$12,517,289	\$7,894,983	. , ,	2.3%
Electronics/Media	\$29,065,586	\$27,567,260	\$17,576,957		5.2%
Sports/Toys/Music/Hobbies	\$26,298,473	\$24,523,172	\$15,746,024	\$66,567,669	4.6%
Specialty Retail	\$36,255,724	\$38,988,678	\$26,511,911	\$101,756,313	7.1%
Sub-total	\$247,406,097	\$241,091,762	\$157,928,963	\$646,426,822	45.0%
CONVENIENCE					
Supermarket/Specialty Foods	\$143,759,175	\$143,413,069	\$94,124,607	\$381,296,851	26.5%
Health/Pharmaceuticals	\$26,930,333	\$28,687,484	\$19,246,768	. , ,	5.2%
Personal Goods/Services	\$30,590,767	\$28,882,306	\$18,338,626		5.4%
Tobacco/Beverages	\$33,859,011	\$35,554,947	\$23,245,526		6.4%
Sub-total	\$235,139,286	\$236,537,807	\$154,955,528	. , ,	43.6%
LEISURE/ENTERTAINMENT					
Restaurants/Cafés	\$57,063,546	\$50,312,685	\$30,510,669	\$137,886,900	9.6%
Entertainment	\$8,693,530	\$6,770,052	\$3,881,578		1.3%
Cinemas	\$3,638,645	\$2,630,092	\$1,494,041		0.5%
Sub-total	\$69,395,722	\$59,712,828	\$35,886,288		11.5%
oub-total	ψ03,333,722	ψ33,7 12,020	ψ33,000,200	ψ104,334,030	11.570
Total Area Retail & Leisure Expenditure	\$551,941,105	\$537,342,397	\$348,770,779	\$1,438,054,281	100.0%
% of region to total trade area	38.4%	37.4%	24.3%	100.0%	



Total Market Expenditure Profile - 2010

				Total	
	PTA	STA West	STA East	Trade Area	%
COMPARISON					
Apparel	\$53,684,647	\$48,250,792	\$30,858,449	\$132,793,888	8.8%
Footwear	\$12,656,778	\$11,247,735	\$7,095,083	\$30,999,596	2.1%
Jewellery/Watches/Accessories	\$38,633,984	\$35,236,267	\$22,509,557	\$96,379,808	6.4%
Home Furniture/Accessories	\$32,139,683	\$27,198,615	\$17,568,075	\$76,906,373	5.1%
Appliances/Kitchen/Dining Accessories	\$17,942,286	\$18,563,739	\$12,803,601	\$49,309,627	3.3%
Books/Stationery	\$14,410,713	\$12,790,566	\$7,950,623	\$35,151,902	2.3%
Electronics/Media	\$31,618,242	\$28,169,106	\$17,700,831	\$77,488,179	5.2%
Sports/Toys/Music/Hobbies	\$28,608,110	\$25,058,560	\$15,856,995	\$69,523,664	4.6%
Specialty Retail	\$39,439,847	\$39,839,875	\$26,698,754	\$105,978,475	7.1%
Sub-total	\$269,134,290	\$246,355,254	\$159,041,968	\$674,531,511	44.9%
CONVENIENCE					
Supermarket/Specialty Foods	\$156,384,680	\$146,544,049	\$94,787,951	\$397,716,680	26.5%
Health/Pharmaceuticals	\$29,295,463	\$29,313,787	\$19,382,410	\$77,991,660	5.2%
Personal Goods/Services	\$33,277,371	\$29,512,862	\$18,467,867	\$81,258,099	5.4%
Tobacco/Beverages	\$36,832,645	\$36,331,179	\$23,409,349	\$96,573,173	6.4%
Sub-total	\$255,790,159	\$241,701,877	\$156,047,577	\$653,539,613	43.5%
LEISURE/ENTERTAINMENT					
Restaurants/Cafés	\$62,075,095	\$51,411,106	\$30,725,693	\$144,211,894	9.6%
Entertainment	\$9,457,031	\$6,917,855	\$3,908,934	\$20,283,819	1.4%
Cinemas	\$3,958,206	\$2,687,512	\$1,504,571	\$8,150,288	0.5%
Sub-total	\$75,490,331	\$61,016,473	\$36,139,197	\$172,646,001	11.5%
Total Area Retail & Leisure Expenditure	\$600,414,781	\$549,073,603	\$351,228,742	\$1,500,717,126	100.0%
% of region to total trade area	40.0%	36.6%	23.4%	100.0%	



Total Market Expenditure Profile - 2015

				Total	
	PTA	STA West	STA East	Trade Area	%
COMPARISON					
Apparel	\$77,796,409	\$53,866,648	\$32,004,133	\$163,667,190	8.9%
Footwear	\$18,341,405	\$12,556,846	\$7,358,503	\$38,256,754	2.1%
Jewellery/Watches/Accessories	\$55,985,937	\$39,337,377	\$23,345,271	\$118,668,585	6.4%
Home Furniture/Accessories	\$46,574,804	\$30,364,232	\$18,220,326	\$95,159,362	5.2%
Appliances/Kitchen/Dining Accessories	\$26,000,831	\$20,724,352	\$13,278,962	\$60,004,145	3.2%
Books/Stationery	\$20,883,098	\$14,279,245	\$8,245,807	\$43,408,150	2.3%
Electronics/Media	\$45,819,165	\$31,447,677	\$18,358,012	\$95,624,854	5.2%
Sports/Toys/Music/Hobbies	\$41,457,071	\$27,975,098	\$16,445,719	\$85,877,887	4.6%
Specialty Retail	\$57,153,742	\$44,476,794	\$27,690,001	\$129,320,536	7.0%
Sub-total Sub-total	\$390,012,461	\$275,028,269	\$164,946,733	\$829,987,463	44.9%
CONVENIENCE					
Supermarket/Specialty Foods	\$226,622,829	\$163,600,149	\$98,307,152	\$488,530,129	26.4%
Health/Pharmaceuticals	\$42,453,140	\$32,725,586	\$20,102,023	\$95,280,748	5.2%
Personal Goods/Services	\$48,223,469	\$32,947,831	\$19,153,525	\$100,324,826	5.4%
Tobacco/Beverages	\$53,375,550	\$40,559,724	\$24,278,470	\$118,213,744	6.4%
Sub-total	\$370,674,987	\$269,833,290	\$161,841,170	\$802,349,447	43.4%
LEISURE/ENTERTAINMENT					
Restaurants/Cafés	\$89,955,318	\$57,394,788	\$31,866,448	\$179,216,555	9.7%
Entertainment	\$13,704,533	\$7,723,016	\$4,054,061	\$25,481,610	1.4%
Cinemas	\$5,735,982	\$3,000,308	\$1,560,431	\$10,296,722	0.6%
Sub-total	\$109,395,833	\$68,118,113	\$37,480,940	\$214,994,886	11.6%
Total Area Retail & Leisure Expenditure	\$870,083,282	\$612,979,671	\$364,268,843	\$1,847,331,797	100.0%
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% of region to total trade area	47.1%	33.2%	19.7%	100.0%	



Total Market Expenditure Profile - 2020

				Total	
	PTA	STA West	STA East	Trade Area	%
COMPARISON					
Apparel	\$111,339,193	\$60,349,582	\$33,359,114	\$205,047,889	8.99
Footwear	\$26,249,505	\$14,068,082	\$7,670,045	\$47,987,632	2.19
Jewellery/Watches/Accessories	\$80,124,894	\$44,071,690	\$24,333,656	\$148,530,240	6.49
Home Furniture/Accessories	\$66,656,046	\$34,018,614	\$18,991,733	\$119,666,393	5.29
Appliances/Kitchen/Dining Accessories	\$37,211,377	\$23,218,560	\$13,841,162	\$74,271,099	3.29
Books/Stationery	\$29,887,077	\$15,997,775	\$8,594,915	\$54,479,767	2.49
Electronics/Media	\$65,574,606	\$35,232,453	\$19,135,247	\$119,942,306	5.29
Sports/Toys/Music/Hobbies	\$59,331,746	\$31,341,944	\$17,141,992	\$107,815,682	4.79
Specialty Retail	\$81,796,210	\$49,829,644	\$28,862,331	\$160,488,186	6.99
Sub-total Sub-total	\$558,170,654	\$308,128,343	\$171,930,197	\$1,038,229,195	44.99
CONVENIENCE					
Supermarket/Specialty Foods	\$324,333,772	\$183,289,678	\$102,469,249	\$610,092,699	26.49
Health/Pharmaceuticals	\$60,757,281	\$36,664,160	\$20,953,096	\$118,374,538	5.19
Personal Goods/Services	\$69,015,553	\$36,913,153	\$19,964,441	\$125,893,147	5.49
Tobacco/Beverages	\$76,389,009	\$45,441,150	\$25,306,365	\$147,136,523	6.49
Sub-total	\$530,495,615	\$302,308,141	\$168,693,151	\$1,001,496,907	43.39
LEISURE/ENTERTAINMENT					
Restaurants/Cafés	\$128,740,550	\$64,302,339	\$33,215,600	\$226,258,489	9.89
Entertainment	\$19,613,394	\$8,652,493	\$4,225,700	\$32,491,588	1.49
Cinemas	\$8,209,115	\$3,361,400	\$1,626,496	\$13,197,011	0.69
Sub-total	\$156,563,059	\$76,316,232	\$39,067,797	\$271,947,088	11.89
Total Area Retail & Leisure Expenditure	\$1,245,229,328	\$686,752,716	\$379,691,145	\$2,311,673,189	100.0
% of region to total trade area	53.9%	29.7%	16.4%	100.0%	



